



SkilOre

Every career holds hidden gold. Every employer is digging for it.

SkilOre is the AI that mines it, proves it, and closes the distance between talent and opportunity.

Today: the CV and the interview. The destination: the entire journey, on both sides.

LIVE AT SKILORE.COM · FIRST REVENUE · PRE-SEED

Yasser Tamer · Founder · Hanau, Germany · July 2026



The job market froze. Applying became a lottery.

242

applications per posting,
a 0.4% chance each

97.8%

of Fortune 500 filter you
through an ATS first

7%

of candidates say the market
favors them right now

-71%

US job creation 2025 vs 2024,
quits at a decade low

Candidates responded with volume: AI mass-apply tools, 11,000 LinkedIn applications per minute (+45% YoY). Employers responded with filters. The loop got worse for everyone:

More applications → stronger filters → fewer humans in the loop → 61% of candidates ghosted entirely.

Winning is no longer about applying more. It's about being measurably better when it counts.



Today's tools fight the employer, or fight you

FRAGMENTED

Point tools

Resume builders, question banks, job boards. None of them talk to each other. Your CV tool doesn't know how you interview. Your job board doesn't know your skills.

AT WAR WITH HIRING

Cheating copilots

A whole funded category runs hidden on screen during real interviews and feeds candidates answers to read out loud. Employers responded: Google, Cisco & McKinsey brought back in-person interviews; 72% of recruiting leaders now screen for AI fraud.

MAKES IT WORSE

Spray & pray

Auto-apply tools mass-send keyword-matched applications. Volume up, signal down. Recruiters drown, candidates get ghosted harder.

Nobody helps you become genuinely better, in a way employers actually want.



One skill-intelligence layer. The whole journey.

LIVE

Smart CV Builder

Create or upload your CV profile, then a voice AI experience coach interviews you and deepens your skill data bank. ATS-optimized CVs per job description, cover letters, 7 languages.

LIVE

AI Interview Simulator

A voice AI reads your CV and interviews you for the specific role, in 12 languages and dialects incl. Arabic. A jury of AI models scores you; you get a coaching report.

NOV 2026

Sales & Customer-Service Simulators

Same voice and jury engine, new rubrics: teams train and assess how people actually sell and support. Opens the B2B door.

FEB 2027

Skill-Based Job Search & Auto-Apply

We know your demonstrated skills, so we match on skills, not keywords, including roles you never searched for. Consent-based apply, no spray.

THE FLYWHEEL

- CV profile + coach → skill data bank
- CV data → sharper interview questions
- Interview answers → verified skill profile
- Skill profile → better job matches
- Same engine → B2B screening (2027)

Each product makes the others better. Point tools can't follow.



A voice interviewer with a jury, not a chatbot with a prompt

1

Reads your actual CV

Questions target your experience and the specific job description.
No generic question banks.

2

Voice, 12 languages & dialects

Real spoken interviews. Dual voice engines.

3

Multi-model AI jury

A panel of independent AI models scores you separately, then compares verdicts. If they still disagree after a second deliberation round, the case escalates to a stronger model for the final ruling. No single-model black box.

4

Coaching report + history

Scores, model answers, strengths, practice topics as PDF. Every session recorded, replayable, tracked over time.

Ethics is a feature. SkilOre is for preparation. We publicly reject 'stealth mode' cheating. That stance is exactly what keeps employers (our future B2B buyers) on our side.



The window is open on both sides of the table

Voice AI just got real (and cheap)

Realtime voice APIs are production-grade; our measured cost per interview session is ~€0.62 and falling. This product was impossible 2 years ago.

Candidates already moved

74% of job seekers use AI in the search; 53% for interview prep. The behavior exists. The ethical, integrated tool doesn't.

Employers are adopting AI interviews

21-23% of US organizations already run AI-led first interviews; 82% of HR leaders plan agentic AI by mid-2026. Practicing with AI = practicing for reality.

The backlash creates the opening

Employers are hunting AI cheaters (in-person rounds are back). An ethics-first prep platform is the only positioning that survives both sides.

AI made hiring noisier. Honest AI preparation is the signal.



Simple tiers, honest pricing, measured margins

Free

€0

1 CV + starter tokens
Try a real AI interview

Craft

€12.99/mo

CV Builder · tailoring per JD
translation · cover letters

Practice

€24.99/mo

Unlimited AI interviews
jury scores · coaching reports

★ MOST POPULAR

Accelerate

€29.99/mo

Everything, end to end
CV → interview in one flow

~80%

gross margin at EUR pricing
(measured, April 2026)

€0.62

known cost per completed
interview session (actuals)

15

currencies, PPP-adjusted
fair pricing incl. Gulf, EG, IN

20%

annual-billing discount +
one-time early-bird passes

The bundle beats buying both tiers by ~21% in every currency



The same engine, sold to the other side of the table

Screening-as-a-Service

- Structured voice screening interviews for every applicant, not just the 3 a recruiter has time for (median funnel: 73 applicants, 3 interviewed).
- Multi-model jury scoring = defensible, consistent, bias-checked reports per candidate. Every applicant gets feedback. Today 61% get ghosted.
- Skill-based candidate search on top of interview-verified profiles: search by demonstrated skill, not CV keywords.
- The ethics-first B2C brand is the moat here. Cheating-copilot competitors can't cross this bridge without burning their own revenue.

2026 MARKET PRICING

HireVue (enterprise)	\$25K-145K/yr
Ribbon AI (mid-market)	\$2-5 / interview
New entrants	\$1-2 / interview
SkilOre entry (2027)	€3-4 / interview

Our measured cost basis (~€0.6-1.2/session) makes mid-market pricing profitable from day one, because B2C already paid for the engine.



We don't create jobs. We fix the match.

13.2M

unemployed in the EU alone
(Eurostat, April 2026)

1M+

jobs unfilled in Germany
at the same time (IAB, June 2026)

~1/3

of unemployment is failed matching,
not missing jobs (AER research)

\$13B

already spent yearly on CV + interview
tools, inside \$15 → 46B recruitment tech

Go-to-market sequence

1 · EU / DACH

Home market. GDPR + EU data residency as trust wedge. English UI live; DE/FR next.

2 · Middle East / GCC

Fastest-moving: online recruitment +36% YoY. Arabic-dialect interviews + Gulf currencies already live. No funded B2C competitor.

3 · US · CA · IN · AU · NZ · SG

Currencies & PPP pricing already built. Doubles reachable market (NA = 30-40% of every category).

Everyone owns a fragment. Nobody owns the honest journey.



	Resume tools	Interview copilots	Auto-apply	SkilOre
Voice AI interview practice	×	Some (stealth-first)	×	✓ Jury-scored, 12 languages
ATS-tailored CV per JD	Templates	Basic add-ons	Keyword stuffing	✓ AI per job description
Skill-based job matching	×	×	Keyword spray	✓ Interview-verified skills
Employer-safe (no cheating)	n/a	× Core revenue at risk	× ToS-risk	✓ Public ethics stance
EU/GDPR + Arabic + PPP	EU CV tools only	× US/English-first	×	✓ Native

Named: Resume.io · Zety · Kickresume · Rezi · Teal · Enhancv | Final Round AI · Verve · LockedIn · Big Interview · (Cluely) | Simplify · LazyApply · AIApply · JobRight

Yoodli pivoted to enterprise · Google Interview Warmup shut down · Cluely retreating after breach + ARR scandal. The consumer lane is opening, not closing.



Why this gets harder to copy every month

Data nobody sells

Every session adds interview-verified skill data: what a person can actually do, proven out loud, scored on rubrics, across 12 languages incl. Arabic dialects. It trains sharper questions, fairer scoring and better matching. You can't buy this dataset; you can only earn it session by session.

A model employers can trust

We prepare candidates the way employers want them prepared. That trust is our ticket into the B2B market: the same engine sells to employers as interview screening, a second revenue stream on an engine consumers already paid for, and a door that stays open because we never gave employers a reason to close it.

A cost structure, not a cost secret

We use the same AI APIs anyone can buy. The edge is how we design the process around them: every step is structured to draw high-quality results from the most efficient model that can deliver them, on a serverless platform run by one founder with AI-assisted engineering. Profitable at €12.99 to €29.99; rivals need \$44 to \$149 to cover their cost base. Matching our price would break their own P&L.

Markets they keep ignoring

EU-native: GDPR, EU-resident inference. Arabic-dialect voice. Purchasing-power pricing in 15 currencies. Years into this market, no funded US competitor has built any of it, because their home market never forced them to.

None of these is unbreachable alone. Together they compound: low cost funds fair prices, fair prices grow the data, and the data builds the product employers will trust.



Built solo. Shipped. A stranger paid for it.

LIVE

Full platform at skilore.com: CV builder
+ voice interview simulator + payments
in 15 currencies

1st

paying customer arrived organically,
before a single euro of ad spend

97

registered users across 14+ currency
regions, all organic, founder test
accounts excluded

65

interview sessions in April 2026 alone.
Real usage telemetry drives our unit
economics

What this proves

Technical risk: retired

47 Lambda services, dual voice engines, multi-model
jury, all live in production, built by one person with AI-
native tooling.

Willingness to pay: real

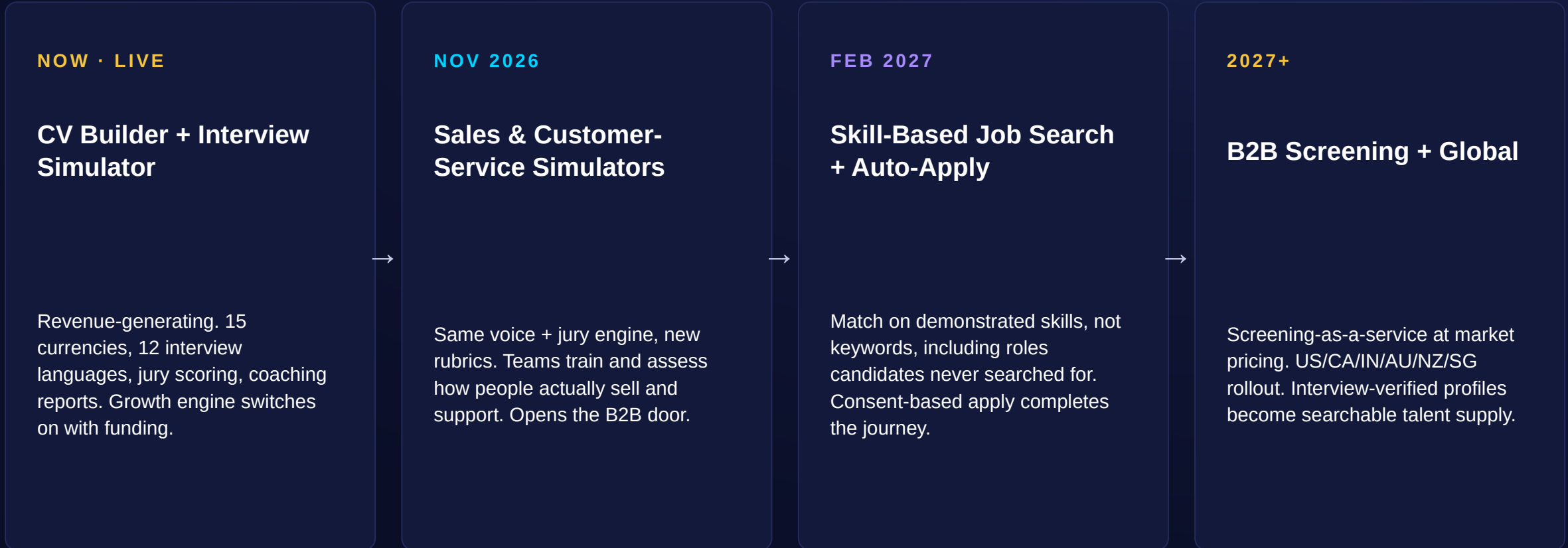
A stranger paid, organically, before any ad spend. Stripe
live checkout since July 3, 2026.

Growth engine: built, not yet fueled

SEO/AEO groundwork done, referral system live, first
influencer partnerships in negotiation. No paid ads yet.
Funding pulls that trigger.



From career platform to talent infrastructure



Priority: distribution for what's already built. The product is ahead of its marketing.



One technical founder, force-multiplied



Yasser Tamer

Founder & Technical Lead

Full-stack engineer · AWS · GenAI & automation. Built and shipped the entire platform solo: 47 backend services, dual voice engines, multi-model jury.

ADVISORS



Mohamed Hani ElMasry

Advisor · Founder & CEO, SentiVue

Voice AI & ML · operations leadership



Hany Elgaml

Advisor · Founder, PolyDial

AWS architecture · AI SaaS builder



Moustafa Sedick

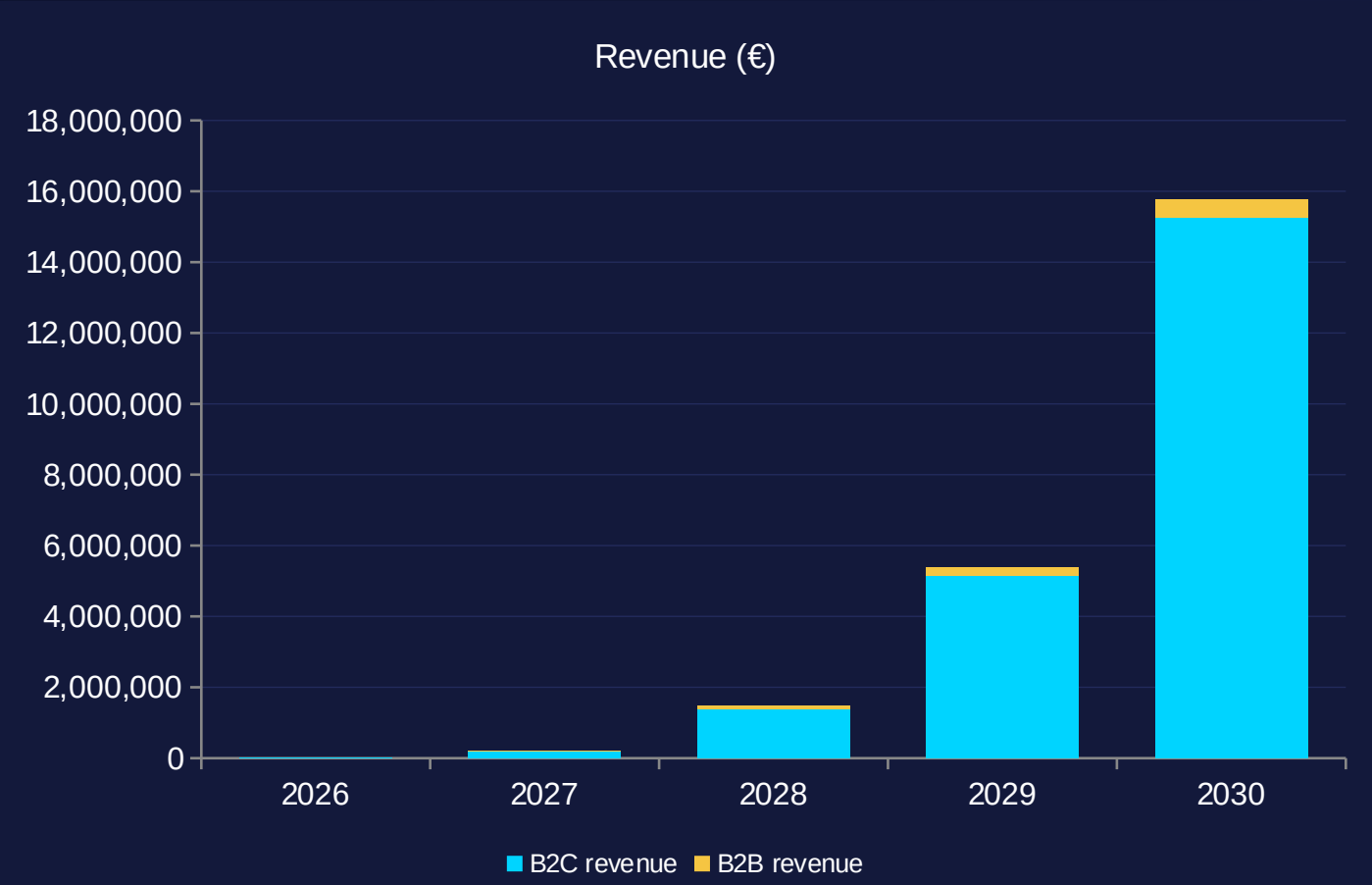
Advisor · BD Director, SentiVue

Business development · Founder, Index Technology

Why me: I built the live product end-to-end, revenue arrived before marketing, and the technical risk is already retired.



Breakeven 2028, then aggressive reinvestment to €15.8M



€1.49M

2028 revenue, our breakeven year

€15.8M

2030 revenue on ~180K paying customers

€11.0M

cash end 2030, reinvesting through the growth years

83%

2030 gross margin, up from 66% as AI costs fall

Growth mode, Financial Model v6 (Jul 2026): marketing escalates €200K > €800K > €1.8M > €4M/yr, gated so prior-year cash covers at least Q1 of each year's spend, in-year gross profit self-funds the rest · CAC held nearly flat (€4.25 > €3.70) as scale absorbs efficiency gains · AI COGS declining 25%/yr (measured) · 5-10% annual paid-activation, 3-6 month cycles · follow-on seed round underwrites the 2029-30 scale-up.



Faster placement pays three times over.

INDIVIDUALS

Land the right job faster

Prepared candidates instead of filtered ones. Skill-based matching surfaces roles people never thought to search for, which shortens the search itself.

EMPLOYERS

Hear everyone out, fairly

Median funnel today: 73 applicants, 3 interviewed. Structured AI interviews with jury scoring let employers assess all of them. Talent stops getting buried, and selection runs on rubrics, not gut feel.

ECONOMIES

Every month of search costs the state

Germany alone: 2.94M unemployed (Jun 2026). Unemployment cost the public purse €76.6B in 2024 (IAB). That is 1.77% of GDP, roughly €2,300 per unemployed person per month.

The mission in one line: cut one month off the job search for 100,000 people and roughly €230M flows back to society, plus the taxes they start paying. And Germany is one market of many.



THE ASK

€450K Pre-Seed

SAFE · €3.0M cap | 24+ months runway · breakeven 2028 base case

40%

Product & engineering
(founder + AI engineer + team)

50%

Growth: brand, influencers,
SEO/AEO + B2B pipeline

10%

Ops, legal, infra
& contingency

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